

(Library ebook) Cracking The Boy's Club Code: The Woman's Guide to Being Heard and Valued in the Workplace

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Michael Johnson


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heard and valued in the workplace

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Michael Johnson : Cracking The Boy's Club Code: The Woman's Guide to Being Heard and Valued in the Workplace before purchasing it in order to gauge whether or not it would be worth my time, and all praised Cracking The Boy's Club Code: The Woman's Guide to Being Heard and Valued in the Workplace:

1 of 1 people found the following review helpful. Great book!!By Victor M. QuirozCracking the Boys Club Code is an excellent read for everyone. The author presents the male perspective in a way that is not deprecating and provides a

useful lense into the masculine mind. I appreciate how the author describes the male need for tools and "things" during the hunter gather phase of human life and how that need has translated down into today's man. Men look to things and tools as a way to get into relationship where women get into relationship through relationship. This important distinction helps me as a man to understand the subtle difference between men and women's relationship building methods. This distinction presented by the author Mike Johnson points simply to the difference of personal approach and does not engage in blame, judgment or that one way is better than another. I encourage men to read the book to understand our own life perspectives by learning how we engage women, each other and ourselves. I have shared this book with the women in my life and they all have received useful insights into the male mind. The book sparked great conversations with my girlfriend as she shared with me her work experiences. She comments on "just the headlines" sometimes when we communicate to remind herself of how men percieve conversation. I want to thank Mike Johnson for producing this excellent work on gender relations. I look forward to his book on men as he mentioned in Cracking the Boys Club Code.

0 of 0 people found the following review helpful. Finally some practical insight and tools backed by plausible reasoning

By S. K. Osborn

This book has upset the apple cart in what I thought I knew about dealing with male executives. Three key takeaways:

1. It's really not personal - certain male behaviors particularly around other males in the business setting have perplexed me for years. Through this book I began to understand some origins of and purpose of these behaviors.
2. I CAN have greater impact in my business dealings with male executives by making a handful of changes in the delivery of my message.
3. Greater collaboration and innovation are the excellent by-products of male and female executives being able to more effectively strategize and communicate. The measure of impact will be seen on the top line with minimal financial investment.

This book provided very useful insight in male/female group dynamics. I can't wait to try out Mike's suggestions. However, the book did more than explain male behavior and offer tools for women executives. It convinced me to become an anthropologist during business interactions and take more time to study how people interact for the good of the organization.

1 of 1 people found the following review helpful. Who Knew???

By Courtney Brubaker

The title caught my interest right away. As a women working for the past 12 years in the world of men, mostly engineers, I have found it annoying and exhausting!

Michael's book kept me up reading until I could finish, both laughing and having many 'aha' moments. Now I feel bad about the judgements I've placed on men in the workplace. Their love of rules, leadership, striving the be King of the Hill are all traits I use to role my eyes at. Now, as I listen to them behave exactly the way Michael said they would, I still role my eyes, but giggle, and think, "Who knew?" Now I do.

Wouldn't it be nice to have a decoder ring to understand how men think? Cracking The Boy's Club Code gives you creative strategies for winning respect from male coworkers and getting the outcomes you want. In a unique, engaging style respectful of both sexes, Michael Johnson outlines gender communication styles and how to work within them to enable more harmonious interoffice interactions. Learn communication strategies that help you get heard, appreciated and rewarded. Discover hidden rules that govern men's behavior at work. Learn the top 10 ways women sabotage themselves. Find out how to offer ideas with authority--and get credit for them. Identify your unconscious habits that undermine credibility. With practical suggestions geared toward the business world, Johnson shows us how men's conversational rituals and verbal power games can cause your best efforts to go unnoticed and unappreciated in the workplace. A must read for women who work with men, this book offers a peek into to the male business mind. Once you've Cracked the Boy's Club Code, you'll be heard, valued, and appreciated--without compromising your authenticity.

"Frustrated working with male co-workers? Wish you had a key to understanding the male business mind? Look no further...it's all inside Cracking the Boy's Club Code. Michael Johnson gives women the secret rules men use in the game of business. Read this book, learn the rules, and get the outcomes you want." --Claire Shipman, Senior National Correspondent for 'Good Morning America'; and co-author of Womanomics