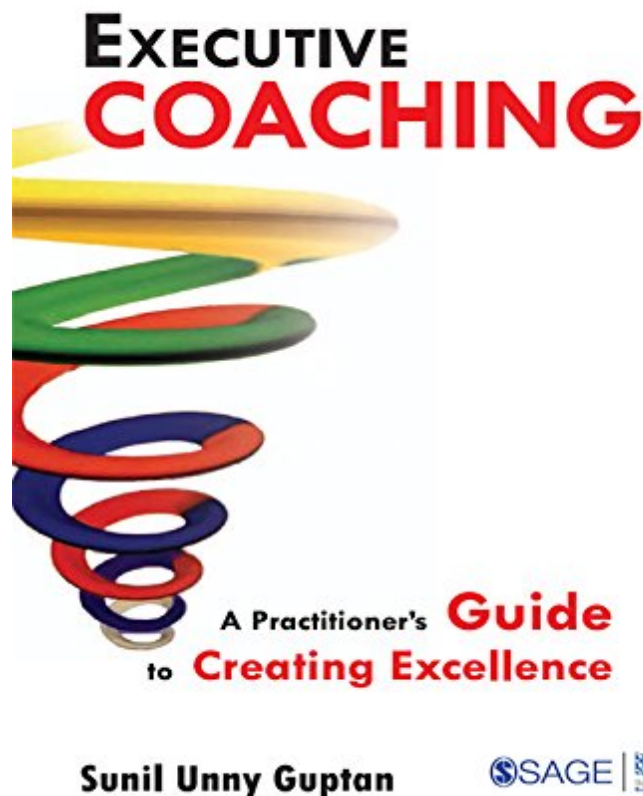


# Executive Coaching: A Practitioner's Guide to Creating Excellence (Response Books)

*Sunil Unny Guptan*

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**Sunil Unny Guptan : Executive Coaching: A Practitioner's Guide to Creating Excellence (Response Books)**  
before purchasing it in order to gage whether or not it would be worth my time, and all praised Executive Coaching: A Practitioner's Guide to Creating Excellence (Response Books):

0 of 0 people found the following review helpful. A Great tool for Leadership CoachingBy Gareth JohnstonI enjoy this book as it's not only a good basic academic study of coaching but also a tool for daily use. As an executive leadership coach this helps to refresh my approaches and is an aide-meacute;moire for a range of models. Current, complete and material I recommend this to both new and experienced coaches.

Executive Coaching is a high-value learning and development opportunity offered to critical senior executives. Its

objective is to help them make strategic shifts in their professions, careers and lives. This book is an in-depth exploration of this transformational practice. Executive Coaching: A Practitioners' Guide to Creating Excellence discusses the process beginning from the initial contact to building relationship and mutual understanding, taking the required precautions and maximizing output. The author has detailed the theoretical approaches to Executive Coaching; the competencies, capabilities and skills required to be an effective executive coach; and the tools and techniques used in the process. The book is an invitation to getting an inside look at Executive Coaching. It will serve as a guide to building a positive coaching culture in organizations and to help the top management in getting the best out of their workforce.

Valuable Insights for the organization builders. (The Business Line) A must read for executive coaches. --The Times of India The author] infuses new insights in the techniques employed in executive coaching; [Thereby] equipping the trainers with additional model upgraded skills in the training so that corporate professionals exposed to this new pedagogy become competent enough to choose the right strategic shift in their professional careers. --Global Business This anthology of well-informed and convincingly argued essays... provide valuable reference material regarding and insights into, the Indian civilization's essence, even as it engages with other socio-cultural-political entities. --The Financial World Valuable Insights for the organization builders. (The Business Line) A must read for executive coaches. (The Times of India) The author] infuses new insights in the techniques employed in executive coaching; [Thereby] equipping the trainers with additional model upgraded skills in the training so that corporate professionals exposed to this new pedagogy become competent enough to choose the right strategic shift in their professional careers. (Global Business) This anthology of well-informed and convincingly argued essays... provide valuable reference material regarding and insights into, the Indian civilization's essence, even as it engages with other socio-cultural-political entities. (The Financial World) About the Author Sunil Unny Guptan has been a mentor and executive coach to several CEOs and top executives in corporate and non-corporate organizations for the past two decades. He is also a popular speaker, trainer and consultant in India and other parts of the world, focusing on human relations, leadership development, communication, learning and employee development and other areas of people development. As a popular trainer, his experience covers training chief ministers, cabinet ministers, top executives and officials in industry and government, trade union leaders and school teachers. His passion is in working with people and helping them help themselves. Dr Guptan also teaches at the Indian Institute of Management Ahmedabad in the Communications area. He was Professor in the Human Resources area in the Administrative Staff College of India, Hyderabad for over a decade, and also Director at FORDE Consultants Pvt Ltd., Hyderabad. Dr Guptan began his professional career as a journalist with the Indian Express before moving to Osmania University's Department of Communication and Journalism as a member of the faculty. He is now with Touching Lives, Hyderabad, founded to add value and make significant positive difference to the lives of people and communities. He is the author of Mentoring: A Practitioners' Guide to Touching Lives (2006) and co-author of Indian Management (1991). He has published several articles in journals, monographs and popular publications. He has also written and produced several radio and educational television programmes. Dr Guptan enjoys studying people, cultures, behaviours and societies. He invests his personal time in counselling and helping people repair and cope with strained relationships and troubled lives.